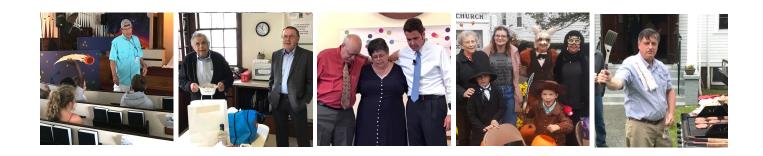
## **ROCKPORT BAPTIST CHURCH**



# **ANNUAL REPORT**



## **Follow Jesus and Proclaim Him to the World!**



First Baptist Church Rockport, MA



## First Baptist Church

Rockport, MA

4 High Street Rockport, MA 01966

978-546-6121

FirstBaptistRockport.Org

Established In 1808





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## 2017 Annual Report of the Pastor

As I begin writing this year's Annual Report, I am listening to the Bullock Brothers sing in the Sanctuary as part of Rockport New Year's Eve. They are singing a gospel tune that pops with the refrain "*I have got joy because of what the Lord has done for me*". At the turn of the year, this song rightly captures my continual gratitude for the opportunity to serve with the Rockport Baptist Church and to daily experience God's grace. Megan and I are deeply joyful for what was a terrific year in our church community.



Matthew, Megan, Alistair and Ainsley Wigton

God has used the hard work and talents of many within this church to effectively carry out our mission in the past year. It is my prayer that we all can continue to grow in our understanding and practice of Christ-centered, servant leadership. I am so grateful to those who have served in various church leadership roles for many years and am equally excited that we have new people stepping into positions of leadership in 2018. In February we held our first Annual Leadership dinner where we considered the joy of being willing to commit to doing specific tasks needed to keep the church running spiritually and physically. Please consider how God might use your gifts and talents this year. No task is too large or difficult when we work together as a team.

One of our goals has been to have Rockport

Baptist church make a positive impact on the community. I facilitated our building being involved in Motif Number #1 Day when several hundred participants of all ages and abilities passed through our doors. We had a booth in Harvey Park for both Motif #1 Day and the Fall Harvest Festival. We joined the town merchants by handing out candy at halloween and our

building was a venue for Rockport New Year's Eve. All of these events took time and preparation but have had positive feedback from those with whom we came in contact. Many thanks to you who volunteered to make these events a very worthwhile investment in being visible to our town.

I participate in the rotation of preparing and leading the worship service at DenMar. Our church's ministry was present at Gordon College as new students came and were looking for a temporary church home and I am regularly involved in activities at Gordon-Conwell Theological Seminary. I continue to participate in denominational activities and other organizations that are encouraging gospel-centered renewal in the local churches of New England. I regularly participate in Rockport's Rotary Club as a critical way of connecting with the larger town and community. In April, I had an encouraging time of pastoral development while attending the Gospel Coalition's celebration of the 500<sup>th</sup> Anniversary of the Protestant Reformation with 6,000 other church leaders.

Considering recent tragic shooting events in churches, I contacted Rockport Police Chief John Horvath and a program of training was developed for the community. I coordinated the program, which was presented by Chief Horvath, Lt. Schmink and Officer Mahoney. After a very intense training session, they took email addresses and are keeping in contact with those interested.

Although the Annual Report will have individual reports, I would like to share with you some of my observations of this past year.

Board of Stewards -

The bylaws state that the Board of Stewards "*take all necessary measures* for the properties 'protection, *management, and upkeep*". We had a professional inspection done at the Parsonage and adopted an ongoing project list – both of these efforts have allowed us to better manage the building and ground's needs and priorities. The Board members, Gail Zeman, Diane Lynn, Margaret Williams and Terry Schwenk have done an excellent job at catching-up on some long neglected matters and having them done correctly. One of the big challenges that we face with both the parsonage and church facilities is that



Children's Church Christmas Pageant

there are many things that need to be done and that they can't all be done at once.

A significant amount of my time is devoted to the daily maintenance upkeep and management of the church buildings and grounds. There are numerous and irregular things that take place at the church every day that require coordination, monitoring and execution. Additionally, as the church is increasing its community involvement and own activities, this requires more building management. A fun fact is that Wednesday and Saturday are the busiest days at the church. It's common on both of these days to have many church attendees and non-church attendees in the building for sundry church ministries and meetings.

#### Board of Deacons-

The church bylaws state that the Board of Deacons :

"have general oversight of the spiritual life and home and foreign mission work of the church. They aid the Pastor in the performance of his duties and control the spiritual and moral use of the church property organization and administration of the educational program for the church and the development of the educational objectives. They are responsible for coordinating and approving outreach programs of the church. The Board of Deacons shall be responsible for the promotion of mission work of the church".

This daunting "job description" has been fulfilled this year under the leadership of David Pierson and Kris Carlson.



Leadership Group 2017

Our Music Director, Laurie Tuck, the Deacons and I worked to continually think and pray through what we are doing every Sunday morning. We are constantly seeking to use our resources in a way that best glorifies the Triune God, edifies the Congregation and winsomely encourages non-Christians to consider the good news of Jesus. We have been able to continue to expand our musical options on Sunday morning, including both traditional and contemporary music, as we minster to different preferences and styles. Katrina Tuck has been running the

soundboard, which not only allows for better amplification in the sanctuary but pipes the sound to the nursery and kitchen. Our Sunday services have been viewed hundreds of times by people all over the world through vimeo, emails and our presence on facebook and the church website. Christian Education - encompasses Children's Church, Youth Group, Adult Sunday School, Midweek Bible Study, Pilgrim Progress Book Study, God's Family Ministry (see separate report from Nancy Pallzolla) and the newly developing Spiritual Formation Group.

A highlight of the year has been the growth of our Children's Church and the utilization of the critically acclaimed *Gospel Project Curriculum*. This has been the second year of running Children's Church during the service and we saw an increase in regular attendance. Meaghan Shelton, Megan Wigton and Katie Favaloro did a fantastic job teaching each week and were aided by the help of Kris Carlson, Nancy Palallzola, Christian Faux, Margaret Williams, Sarah Johnson and Hannah Fleth. Our pre-school/nursery group also saw increased regular attendance and was lead by Emmalyn Dysksinksi and Trinity Elder. As we start the new-year, I am thrilled

that we will be expanding this programming. We are moving the pre-school group out of the nursery and into their own space and beginning to utilize specialized curriculum for this age group. The nursery will return to its original function of being a nursery for babies and their parents. Janet French has graciously agreed to coordinate this new preschool program and Meaghan Shelton will serve as the coordinator for the elementary age program.



VBS 2017

In addition to the need for additional volunteers with the Children's Church program, please join me in praying that we would be able to reach more of Rockport's young people and families with this exciting new ministry. The vast majority of Rockport's young families are un-churched and living in a post-Christian context. This ministry is not just about Christian Education but about Christian mission. New England is now on the front lines of global Christian Mission and reaching young people with the gospel is key to fulfilling the mission and to the pragmatic survival of the church. Children's Church addresses a key need for many families that are looking for a form of faith teaching or moral direction for their children. Additionally, I am deeply convinced that the historic community based churches of New England are strategically placed for being able to best reach post-Christian communities with the good news of Jesus! Please join me in praying that in next year's annual report we can recount that the attendance in Children's programming has once again doubled!

An annual highlight of our church life is VBS, which has grown each year both in students attending and volunteers working together. It's a beautiful and fun picture of the church working in unified mission. As more people have gotten involved, it has been really enjoyable to step back and let others lead the endeavor. It's significant that the majority of the students attending our VBS do not have a church home and, for some, this is the first time they are learning the story of the Bible. As we start to plan our tenth year of VBS in 2018, it has been really encouraging to see several youth who were once VBS attendees now taking significant leadership roles in the event. Many of these youth now regularly participate in our weekly Youth Group.

Since Megan Wigton first started the Youth Group in 2009 it has existed in a number of different manifestations. At the start of the year, the ability to continue the group seemed in peril as our previous youth helpers moved away. As I am continuing to learn, God really does provide for our needs and often in ways bigger and better than we can imagine. Early in the year Jim Koerth and Kris Carlson helped as youth group volunteers. In the late spring, we brought on recent RHS graduate, Katie Favaloro, in on a grant-funded internship role and she assisted with the youth and other church needs with indefatigable grit and ingenuity. An unexpected blessing came when Katrina Tuck transferred colleges thus enabling her to frequently volunteer with the youth group. In October we celebrated bringing on Christian Faux as an intern from Gordon-Conwell Theological Seminary. While his role at the church will not be primarily with youth, he has helped on occasion and been a welcome presence in our church community. In the fall, the youth group started using the Gospel Project curriculum along with the Children's Church and Wednesday's Bible Study. Each curriculum is age specific but based on the same scripture and general points. It's a nice continuity to have all the small groups studying the same points from this excellent curriculum.



The Wednesday Bible Study, which has been, faithfully meeting for over two decades, continued to regularly engage in fun and provocative discussion and study. In the Spring, we looked at an overview of the Protestant Reformation and, in the Fall, picked-up the Gospel Project. We added a new a book group focused on reading the classic Pilgrim's Progress. This is the second most published book in the English language apart from the Bible. This book has been a catalyst for rich discussion and plumbing the depths of theological inquiry. It's a joy to lead and participate with these groups each week.

Missions - in August we hosted a special event celebrating the conclusion of Kendra Norton's two years of Mission work in Athens, Greece. Serving with International Teams and the Second Evangelical Church in Athens, Kendra was involved in working with many refugees from the Middle East in what has been called the greatest refugee crisis since World War II. We commissioned Kendra and supported her through this period. In addition to Kendra, we continued to support Ryan and Erin Bennett and their work of church planting in Paris, France. On occasion, we skyped in a live report from the Bennetts of France. The church also continued its partnership with Family Promise North Shore and Rockport's Congregational Church. Several times a year, a number of volunteers provided meals and friendship for families transitioning out of homelessness. These are a few examples of ways that we engaged in regional and global missions during the last year.



Youth Group Dinner at MarketStreet in Lynnfield

The other pages of this annual report represent the vast amount of work that is taken on by our team of church volunteers. Often times the full extent of their labor is fully visible to only a few and yet it is critically important to the church's functionality. One of the most extraordinary details that the financial reports reveal is that our congregation's annual giving (not including grants or investments) has nearly tripled in the last decade. The decade financial review page indicates that we have seen a steady increase in giving each year with the total collection in 2007 being \$60,

being \$60,091 and in 2017 it was \$152,712. These facts are truly a testimony to God's grace and faithfulness within our congregation.

As we consider God's tremendous provision for our congregation, I would like to challenge the boards and overall church to prayerfully increase our local, regional and global missions support and to reach a place where a minimum of ten percent of our expenses are going towards missions. In light of the drastically and rapidly changing shape of global missions and American religious landscape, I would like us to consider ways that some of these funds might be used to assist some of the struggling churches and/or developing churches of New England. The Triune God is lavishly generous in what has given us and calls us to voluntarily reflect his generosity to the world.

We began the year in a sermon series based on the book of Joshua, the legendary Old Testament Leader who lead the Hebrew people in the days after Moses. Midway through the year we preached through I John. I John reminded us of the way that God has loved us in Christ and that this love is to be at the center of the Christian community. The 500<sup>th</sup> Anniversary of the Protestant Reformation was a theme that carried over into many sermons in the last year. In particular we spent several months looking at the book of Galatians. The book of Galatians and its emphasis on the primacy of faith in Christ as the basis for salvation, played a critical role in the life and ministry of Martin Luther. The Reformation stressed the importance of letting God's word be our primary source of direction as Christians. We should seek to orient our lives and will around God's ways as they lead to light and life:

> Blessed is the one who does not walk in step with the wicked or stand in the way that sinners take or sit in the company of mockers, <sup>2</sup> but whose delight is in the law of the Lord, and who meditates on his law day and night. <sup>3</sup> That person is like a tree planted by streams of water, which yields its fruit in season and whose leaf does not wither whatever they do prospers. (Psalm 1:1-3 ESV)

The emphasis of Sola Scriptura and Psalm 1 must continue to remain central in all that we do as a church. The sobering story of Biblical, church and contemporary history reminds us of how quickly humankind is to depart from God's word, thinking that it has progressed to something new and better but as the writer of Ecclesiastes remind us there is nothing new under the sun. In spite of the ruinous myth of human progress the great news of gospel of Jesus Christ continues to be just as relevant and life changing as it has been for all time and for all people. It is this good news that launched the founding of Rockport Baptist 210 years ago and will continue to propel all that we do in the coming year:

But<sup>[c]</sup> God, being rich in mercy, because of the great love with which he loved us, <sup>5</sup> even when we were dead in our trespasses, made us alive together with Christ—by grace you have been saved — <sup>6</sup> and raised us up with him and seated us with him in the heavenly places in Christ Jesus, <sup>7</sup> so that in the coming ages he might show the immeasurable riches of his grace in kindness toward us in Christ Jesus. <sup>8</sup> For by grace you have been saved through faith. And this is not your own doing; it is the gift of God, <sup>9</sup> not a result of works, so that no one may boast. <sup>1</sup> (Ephesians 2:4-9 ESV)

Soli Deo Gloria,

Matthew Charles Wigton

### **Report from the Board of Deacons**



In our 2016 report we shared this; "One significant burden is filling our Pastoral Apprentice position". As we all know God has answered that prayer and we welcomed Christian Faux into this position.

We also mentioned in the 2016 report that we are "focusing on children's church and Gods Family." God has also been faithful to us in our growing children's ministries on Sunday morning. We will continue to pray and evaluate God's direction for God's Family ministry. The Deacons are thankful and feel very fortunate for the faithfulness of several people in serving to keep this ministry going.

We wanted to focus on fellowship this past year in the context of

our Sunday morning worship. Our cookouts were central to this and we will continue this practice in 2018.

Two critical themes that have been our focus for the past couple of years and will be again in 2018 is to always be evaluating our activities and practices of the church. Assessing their relevance and effectiveness to ensure we are carrying out the biblical mission of Christ's church to preach and teach the Word and make disciples.

In 2018 we want to focus more of our attention on visitation and ministering to those who are unable to attend on Sunday morning.

Finally, and most critically, we continue to pray that the music and teaching in our worship service is glorifying to God!

Respectfully,

David Pierson

Chairman Board of Deacons



## **Report from the Board of Stewards**

The stewards remained very active in 2017, continuing work on maintenance, repair and upgrade projects at both the church building and parsonage. It seemed that each undertaking came with surprises that complicated and expanded the necessary work. Thus the maintenance budget was over expended because of unanticipated costs for projects already in process.

The board organized tasks in line with a priority list of necessary jobs, with a member designated as 'point person' for each. This minimized the number of group meetings, allowing projects to continue under supervision, with board communication by electronic means. The office manager maintained and updated the list as jobs were completed and new needs were identified and kept the minutes of the meetings, with useful detail. Several specific companies were hired, with the intention of having experts who are knowledgeable and licensed in the trades, construction and contracting for the long term.

Church Building

- Wood floors in the parlor and Ventres Chapel were refinished
- The pew cushion replacement contractor was unable to fulfill his obligation, requiring a renewed search for a vendor. A suitable new contractor was located, and the new cushions are expected to be in place in early 2018.
- The east face of the Ventres Chapel and the south face of the sanctuary were painted
- Repair work on the Ventres Chapel entry became more extensive than anticipated, as more rotting wood was uncovered than anticipated.

#### Parsonage

- As outdated electrical wiring, outlet and fixture replacement began, we discovered that the attic and wall insulation was asbestos containing material (vermiculite). This was removed by a specialist and replaced by safe, more efficient insulating materials. Following this project, upstairs electrical work was completed. Downstairs work will continue in 2018.
- Moldy wallboard and furnishings were removed from the basement and seepage locations were identified and addressed.
- The kitchen sink and plumbing, main floor bathroom sink and plumbing, and basement laundry sink and washer hoses were removed, replace or modified as needed.
- The garage was found to be badly rotted in some areas. Repairs were made to maintain building integrity for the short term, with the intention of a more complete solution in the future.

In the fall the Stewards worked with other church leaders to prepare a budget for the coming year. It should be noted that God, through His believers in our congregation, provided generously in 2017 allowing us to meet the church's many financial needs.

Respectfully submitted,

Gail M Zeman, Chair, Board of Stewards



## **Annual Report of the Church Clerk**

#### Members Reported December 31, 2016

Active Resident Members	.84
Non-Resident Members	6

Membership Changes in 2017

Members to Heaven	- Robert Clinton
	Arvilla Wass
	Brenda Walsh
	Ed Coates
Member Transfers -	Jose Diniz
	Silvana DinIz
	Lia Diniz
	Clara Diniz
	Frank Levesque
	Sally Levesque
	Thompson Paisley
	Fiona Paisley
New Members -	Karen Jylkka

#### Members as of December 31, 2017

Active Resident Member	s73
Non-Resident Members	6

Total Membership......79

Baptisms: None in 2017 Weddings: None in 2017 Births: Ainsley Wigton – August 11, 2017 Dedications: Ainsley Wigton – September 10, 2017

> Respectfully Submitted, Millicent Bruce, Clerk

## **Report from the Music Director**

This has been a challenging year for me, personally, with many additional demands being put on my time. I am doing the best I can with the time I have and truly appreciate the prayers, patience and assistance from the choir and all of you.

The members of the Senior Choir have continued to work very hard this year and have presented some beautiful music. It was with mixed feelings that we had to say good-bye to Karen and Jim Koerth last summer. We truly are thankful for the many years they were part of our music ministry. We miss their many talents but wish them well in their new endeavors, living closer to more of their family.



This past Fall the choir year began with a new energy. We have more members than we have had in a while. We have had some Sundays with more than 10 people singing in the choir but we always make room for more. Many singers have blessed us with their special music. Betsy Eck, Marcia Garrett, Deborah Johnson, Jim & Karen Koerth, Gloria Stanton, the Sturgeon family & Gail Zeman shared their gifts to add to our worship experience.

The goal of including more modern music in the service has made significant progress this year. Adding "Song Select" to our regular CCLI membership has allowed us to sing many more



modern songs in more comfortable ranges and have allowed us to have as many copies as we need to lead in worship. Notebooks are available in the front for anyone who would like to follow the music in addition to the words on the wall. The praise band has also grown in size. Thank you, Christian, Harry & Kimi Sturgeon, Hannah Fleth, Sarah Hyeladi & Anthony Shelton for sharing your talents with us.

In closing, I would like to say Thank you for all of your support. As always, I welcome suggestions for a favorite hymn, praise song, carol or any other type of music you would like included in the service. Music is a key part of worship and we will continue to do our best.

Respectfully submitted,

Laurie Tuck

## **Report from the God's Family Class**

2017 has been a year of change for God's Family Class. During this past year, we have been experiencing diminished attendance. However, those few who do come to class have been devoted. Some members who attended in the past are now experiencing health issues which make attending Sunday school difficult.

Under Kay Bannon's direction in the fall of 2016, we learned about God's creation and His great love for us. Beginning in 2017, we studied the stories of Jesus and rejoiced in His coming into the world and into our lives. In the fall of 2017, we began using the Gospel Project for Kids for our study and are now learning about the early Christian church.

Thanks are due to some fine teachers and helpers: Kay Bannon, Jane Tutein, Roselyn Lewis, and Janet O'Donnell. We greatly appreciate all their efforts.

Changes may occur for God's Family Class in the future. We are planning to adapt our Sunday school to the changing needs of our population. In this, we pray for God's help and direction.

Respectfully submitted,

Nancy Pallazola

## **Report from the Head Usher/Greeter**

The responsibility of an usher/greeter is to be the church's "ambassador" as worshipers come through our front doors. We want all who come to feel welcome and at ease. Each usher/greeter wears an "USHER" button or a "name tag". One usher remains near the back of the church until approximately 10:45 to aid any latecomers and to identify if there is a need for directions to the nursery or someone is in need of help. The other usher stands inside the sanctuary to assist there. The usher/greeters also light the candles in the front of the church, take weekly attendance, (when the one in charge of attendance on a regular basis, isn't available), and collect the offering. We also encourage ushers to stand outside to assist church goers up the stairs or in opening the front door (which can be difficult to open).

#### **Rockport Baptist Church has 10 Regular volunteer usher/greeters:**

Millicent Bruce & Anthony Shelton - 1<sup>st</sup> week Margaret Williams & Kris Carlson - 2<sup>nd</sup> week David Pierson & Terry Schwenk - 3<sup>rd</sup> week Maureen & Mark Small - 4<sup>th</sup> week Diane & Doug Lynn - 5<sup>th</sup> week



The usher/greeters are encouraged to engage visitors in conversation as they

enter, and if they are visiting for the first time, give them a "Visitors Bag" which may include any of the following (depending on materials available - as they change periodically):

- a. Church information sheet; and Membership information sheet
- b. Rockport Baptist Church mug
- c. A copy of More Than A Carpenter by Josh McDowell
- d. A bookmark or a ribbon cross
- e. A letter from the Pastor and his business card

Also available in the Narthex are children's packets for use during the service. The packet contains a pen, pencil, a drawing pad, crayons and a coloring book.

The usher/greeters also serve during special occasions such as funerals, or concerts, etc.

We are always looking for additional usher/greeters. If you feel the Lord's leading to serve Him this way please contact myself or Pastor Wigton.

Respectfully,

Kris Carlson, Head Usher

## **Report from the Office Manager**

The majority of my work this year has revolved around communication. I regularly attend to the Harvey Park Journal (aka the Weekly Email), the bulletin covers, group mailings and general correspondence. I have enjoyed continued creative work, designing various material for the church, including visuals for VBS, flyers for The Children's Church, images for our Facebook communications and even painting a manger for the Christmas Pageant.

We worked this year on submitting a proposal for a CPC Grant for restoration of the church steeple. This project has been put on hold to focus on more immediate building needs. I regularly attend meetings for the Board of Stewards, taking notes and maintaining a log of building project needs and work completed.

In general, I am on-hand for miscellaneous work that needs to be completed to help the operations of the church to run as smoothly as possible.

Respectfully submitted,

Alicia D'Annolfo, Office Manager

## **CPSON NOMINATING REPORT – 2018**

Church Personnel Safety Oversight and Nominating Committee

#### **Board of Stewards**

Steward	<u>Term Expires</u>
*Diane Lynn	2020
*Jane Tutein	2020
Terry Schwenk	2019
Margaret Williams	2019

The Pastor, Treasurer and Collector are ex-officio members.

#### **Board Deacons**

*Kristine Carlson	2020
*Nancy Pallazolla	2020
David Pierson	2019

The Pastor is an ex-officio members.

#### Officers (One-Year Terms)

<u>Office</u>	<u>Nominee</u>
*Auditor	Ruth Bowers
*Clerk	Millicent Bruce
*Collector	Gail Zeman
*Head Usher	Kristine Carlson
*Moderator	Mary Malcolmson
*Treasurer	Andrea Brown
*Christian Education	Megan Wigton

#### **Standing Committee (One-Year Term)**

<u>Committee</u>	<u>Nominee</u>
*Music	Anthony Shelton, Beth Sturgeon, Mark Small
*CPSON Church Personnel Safety Oversight and Nominating	Nancy Pallazola

\*Asterisk indicates those who are to be elected January 28, 2018

Respectfully submitted, Nancy Pallazola

## **Report on Attendance**

Each Sunday the ushers take attendance of those attending Sunday Morning Worship. Attendance taking began in 2011. The monthly average does not include Christmas Eve or other special services.

Month	2011	2012	2013	2014	2015	2016
January	54	47	55	58	57	55
February	53	52	45	64	37	54
March	58	49	61	54	54	62
April	70	63	56	63	66	52
May	58	59	61	67	65	66
June	73	71	67	73	56	60
July	66	63	65	78	61	65
August	66	64	64	62	57	63
September	57	67	72	62	57	61
October	59	62	63	62	55	57
November	62	65	67	56	65	57
December	58	65	61	64	63	53
Average	61	61	62	62	58	59

## **Report From Treasurer**

		and the second			
	Jan - Dec 16	Jan - Dec 17	Budget	% of Budget	2018 Budget
1 General Mission Giving					
Bennett - Misionary Support	1,600.00	1,600.00	1,600.00	100.0%	1,600.00
Deacon's Fund	1,200.00	1,200.00	1,200.00	100.0%	1,200.00
Family Promise	800.00	800.00	800.00	100.0%	800.00
Open Door/ CA Food Bank	800.00	800.00	800.00	100.0%	800.00
Short - Missionary Support	4,000.08	2,000.04	3,000.00	66.67%	0.00
Total 1 General Mission Giving	8,400.08	6,400.04	7,400.00	86.49%	4,400.00
Board of Deacons					
Evangelism/Outreach	954.28	1,840.20	1,000.00	184.02%	1,000.00
Fellowship/Hospitality	1,737.57	3,414.91	1,500.00	227.66%	1,800.00
FICA Allowance	10,907.52	11,127.36	11,127.36	100.0%	12,283.44
Health Insurance	4,809.60	4,809.60	4,809.60	100.0%	5,100.00
Judson Dues	0.00	142.00	150.00	94.67%	150.00
Lay Leadership Development	142.00	692.45	1,000.00	69.25%	1,000.00
Nursery	60.00	85.00	600.00	14.17%	600.00
Pastor's Salary	38,776.08	40,024.08	40,000.08	100.06%	44,000.00
Pastoral Apprentice	2,353.87	0.00	2,000.00	0.0%	2,000.00
Pension	11,405.28	11,636.52	11,636.40	100.0%	12,845.28
Professional Expense	1,415.88	2,513.05	2.000.00	125.65%	2,000.00
Pulpit Supply	1,050.00	1,575.00	1,225.00	128.57%	1,225.00
Worship Materials	292.79	424.59	500.00	84.92%	300.00
Total Board of Deacons	73,904.87	78,284.76	77,548.44	100.95%	84,303.72
Board of Deacons Christian Education	10,004.01	70,204.70	11,040.44	100.3376	04,303.72
Adult Christian Education	500.00	707.34	500.00	141.47%	700.00
Children's Sunday School	236.95	316.93	400.00	79.23%	550.00
God's Family	90.11	184.94	500.00	36.99%	300.00
Vacation Bible School	956.44	0.00	2,000.00	0.0%	2,000.00
Youth Groups	1,384.58	1,270.52	1,300.00	97.73%	1,500.00
Total Board of Deacons Christian Education	3,168.08	and the second second second	COLUMN STREET,		and the second se
Board of Stewards	3,100.00	2,479.73	4,700.00	52.76%	5,050.00
Electric, Church	2,831.72	2 962 62	2 000 00	05 420/	2 000 00
Electric, Parsonage		2,862.63	3,000.00	95.42%	3,000.00
FICA	1,203.23	1,502.43	1,200.00	125.2%	1,200.00
Fuel Oil, Church	2,057.49	1,572.76	1,912.50	82.24%	1,912.50
strategessor over at outstand the version	2,467.82	3,317.69	3,500.00	94.79%	3,500.00
Fuel Oil, Parsonage Grounds	1,239.20	1,511.00	2,000.00	75.55%	2,000.00
	0.00	0.00	0.00	0.0%	2,000.00
IT Support	254.87	485.83	500.00	97.17%	500.00
Miscellaneous	1,163.84	1,914.37	1,500.00	127.63%	1,500.00
Office Manager	12,512.04	10,978.25	13,000.00	84.45%	13,000.00
Office Supplies	5,269.64	4,467.55	3,000.00	148.92%	3,500.00
Property Insurance	3,880.00	4,194.00	3,000.00	139.8%	4,500.00
Repairs/Maintance	15,832.32	44,052.86	25,000.00	176.21%	30,000.00
Supplies	0.00	0.00	0.00	0.0%	1,000.00
Telephone	1,422.21	2,167.81	1,700.00	127.52%	1,700.00
Water&Sewer, Church	1,412.19	1,926.89	1,100.00	175.17%	1,500.00
Water&Sewer, parsonage	1,717.36	1,595.45	1,300.00	122.73%	1,300.00
Worker's Comp	794.00	1,103.00	750.00	147.07%	898.00
Total Board of Stewards	54,057.93	83,652.52	62,462.50	133.92%	73,010.50

Continued

	Jan - Dec 16	Jan - Dec 17	Budget	% of Budget	2018 Budget
Music Committee					
Music Director, Organist	9,225.00	9,600.00	9,600.00	100.0%	9,600.00
Sheet Music	565.96	127.88	1,000.00	12.79%	500.00
Sound Equipment	0.00	0.00	0.00	0.0%	500.00
Substitutes	250.00	150.00	700.00	21.43%	700.00
Total Music Committee	10,040.96	9,877.88	11,300.00	87.42%	11,300.00
	149,571.92	180,694.93	163,410.94	110.58%	178,064.22

Note: numbers in the 2018 budget in Bold font are changes from 2017

## **Report From Treasurer - Restricted Funds**

	Balance 1/1/2017	Receipts & Interest	Disbrusements & Losses	Balance 12/31/2017
MEMORIAL FUND	1,116.81	256.71	0.00	1,373.52
MARKHAM SCHOLARSHIP FUND	5,306.00	1,102.25	500.00	5,908.25
SENIOR OUTREACH 2016/2017 GRANT	2,738.23	0.00	150.00	2,588.23
BBSU GRANT 2015/2016	8,764.94	0.00	5,375.84	3,389.10
DAY FOUNDATION 2017	0.00	2,000.00	983.00	1,017.00
GOD'S FAMILY CLASS	205.70			205.70
FLOWERS	46.11	497.00	543.11	0.00
MUSIC	38.41	0.00	0.00	38.41
SECOND SUNDY SUNDAES	55.31	1,000.00	55.31	1,000.00
VACATION BIBLE SCHOOL INCLUDING 2018 \$2280 GRANT	3,900.47	3,300.00	4,969.58	2,230.89
LECTURE SERIES	497.28	0.00	0.00	497.28
RESTRICTED GIFTS principle may not be spent, interest goes				
to Endowment interest HOBBS 100.00 GILES 200.00 COLBY 100.00	1,600.00			1,600.00
HARRIDEN 371.35 OTHERS 828.65 STEWART MUSIC FUND principle balance \$21,000 interest to be used for the music				
program	23,604.48	2,082.53	0.00	25,687.01
INVESTMENT FUND	640,364.74	88,102.51	30912.78	697,554.47
Investment Fund Disbursements Investment Fund Gain in Value Investment Fund Dividend and Inte	erest	30,912.78 57,189.73 18,185.87		

## **Report From Treasurer - Additional Information**

TOTAL RECEIPTS FOR CURF TOTAL BUDGET DISBURSEM BUDGET DEFICIT			2017 152342.15 180694.93 <b>28,352.78</b>	2016 115546.00 149571.92 <b>34,025.92</b>
NON-BUDGET DISBURSEME	NTS from the INVE	STMENT FUND		
INVESTMENT SERVICES			2,560.00	
TOTAL NON-BUDGET DISBU	RMENTS		2,560.00	
TOTAL DISBURSED FROM IN	VESTMENT FUND	×.		30,912.78
TOTAL DISBURSEMENTS FR STEWART MUSIC AND INVES		MONEY EXCLUD	ING	12576.84
CHURCH ACCOUNTS				
MASSACHUSETTS AMERICAI Stewart Music Fund	N BAPTIST INVEST Account # AI 0222		(ABIT)	13843.22
FIDELITY INVESTMENTS Investment Fund	Account # Z83-28	0119		697554.47
INSTITUTION FOR SAVINGS Savings Checking Debit-card	Account # 921176 Account # 101194 Account# 0880466	Ļ		201475.56 20322.62 2169.21
	DE	ACON' FUND		
1/1/2017	Receipts & Interest	Disbursed	12/31/2017	
861.42	1,710.00	1,600.00	971.42	
<b>Funds used for:</b> Gifts Discretionary		nc	te \$180.00 for Mis	ssions

Respectfully submitted by the Treasurer, Andrea G. Brown, January 15,2018

## **Report from the Collector**

In 2017 First Baptist Rockport came much closer to reaching our goal of covering expenses with current receipts, than in prior years. Weekly collections from regular attenders, summer residents and visitors were substantially higher than in the past -- \$152,342 was received in the offering plate for general church use. Grants and restricted gifts added to our resources for Vacation Bible School, adult outreach, youth programs and fellowship. And the church's investments saw substantial growth as the stock market continued its unprecedented rise.

\$152,342 115,586	\$13,212 29,874	\$165,554* 145,460	13.8% 28.7%
115,586	29,874	145.460	70 70/
			20.170
92,927	20,060	112,987	6.2%
97,410	8,906	106,316	3.1%
90,843	12,486.	103,329	1.6%
	97,410	97,410 8,906	97,410 8,906 106,316

The step of faith taken by church leadership a few years ago, especially with our summer VBS, has borne fruit in bringing in new families and individuals. That in turn has resulted in expanded Children's Church programs, Youth Group activities, and new people to lead or participate in book and spiritual study groups for adults.

Under the leadership of our pastor and his team, FBC is ever more visible in the community. We continue to host or offer resources for community activities throughout the year ranging from daily AA groups to First Night music and entertainment. Many summer residents or regular visitors find a 'home away from home' at our church and at least seasonally become part of the FBC family. In the words of a former deacon, they bring "presence, purse and prayer" to us from across the country and around the world.

The collector, treasurer and weekly collection counters work as a team to bring information to the church leaders and active members. Thanks to everyone!

Respectfully submitted,

Jail M7\_

Gail M. Zeman, Collector

\*There is a difference of over \$4000 between actual monies turned over to the Treasurer for deposit and collection plus designated monies for the work of the church. That difference is "pass-through" funds that reimburse the budget for non-church expenditures. This year the largest part was repayment of a deposit for pew cushions that the vendor was unable to complete. The table above does not include "pass-through" funds.

#### **Disbursed to Treasurer:**

For Designated Funds	\$17,079.30	
For Building Fund:	\$0.00	
For General Expenses	\$152,342.10	
General Budget Subtotal:	\$169,421.40	
Deacons Fund:	\$390.00	
Benevolence Collection:	\$920.00	
Total 2017 Inco	me Disbursed	\$170,731.40

Grand Total Collection for 2017	\$170,731.40
Scholarship Fund:	\$1,000.00
Memorial Fund:	\$250.00
Church Music:	\$0.00
Designated Money:	\$15,829.30
Deacons Fund:	\$390.00
Special Benevolences:	\$920.00
Building Fund:	\$0.00
Loose Offering:	\$4,791.25
Pledged/Consistent Giving:	\$147,550.85

## The First Baptist Church of Rockport Decade Financial Overview 2007-2017

Year	Collection for expenses and missions	Value of Endowment	Total Church Expenses	Budget Deficit
2007	60,091	771,310	77,389	15,461
2008	56,605	778,043	75,383	17,191
2009	67,612	663,159	85,108	19,689
2010	81,012	695,363	102,490	34,878
2011	83,003	706,039	110,645	25,495
2012	81,082	709,230	122,795	41,653
2013	90,843	721,495	163,816	72,973
2014	97,410	688,579	172,066	74,656
2015	92,927	586,274	157,705	64,778
2016	115,586	640,619	149,571	34,025
2017	152,712	698,730	180,695	28,352

Note: Over the last decade there have been minor changes in the way collections have been counted. The information above presents an accurate big picture of the church financial outlook over the last decade. Detailed questions regarding specific years can be found in the annual reports from these years. All data in this graph is based upon the annual reports.

FIRST BAPTIST CHURCH OF ROCKPORT

DECEMBER 31, 2017

<b>SUMMARY</b>	
PORTFOLIO	

		I UNI ULIULI	I VIVIATI			
	Total Invested	Market Arnount	Value %	Annual Income	Current Yield %	Yield % At Cost
Money Markets	12,414	12,414	2	45	0.4	0.4
Fixed Income	24,996	24,632	4	250	1.0	1.0
Common Stocks	292,644	660,509	95	18,347	2.8	6.3
TOTAL PORTFOLIO	330,054	697,554	100 %	18,642	2.7	5.6
		COMMON STOC	COMMON STOCK DIVERSIFICATION	Z		
	Total Invested	Market Amount	Value %	Annual Income	Current Yield %	Yield % At Cost
Business Services	13,513	33,743	5	749	2.2	5.5
Consumer Products	45,967	109,616	17	3,108	2.8	6.8
Distribution Services	45,519	82,999	13	1,805	2.2	4.0
Diversified	29,222	86,636	13	1,918	2.2	6.6
Health	35,940	85,073	13	2,290	2.7	6.4
Materials	9,223	21,166	с	490	2.3	5.3
Natural Resources	10,986	33,115	S	1,158	3.5	10.5
Retail	21,531	41,068	9	966	2.4	4.5
Technology	35,600	73,563	11	1,960	2.7	5.5
Telecom Services	11,166	26,653	4	1,220	4.6	10.9
Utilities	33,978	66,878	10	2,685	4.0	7.9
TOTAL COMMON STOCKS	292,644	660,509	100 %	18,347	2.8	6.3

## **Report from the Investment Portfolio**

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FIRST BAPTIST CHURCH OF ROCKPORT	ЯΤ					DECI	EMBER	DECEMBER 31, 2017
Par Value				Current	Indi	Indicated Income	ome	Total
of bonds of No. Shares Description	Date Purchased	Amount Invested	Price	Value	Rate	y leid Mkt	r ieia Cost	Income
MONEY MARKETS								
9,836 Fidelity Government Cash Reserves	ł	9,836	1	9,836	0.00	0.4	0.4	38
2,578 Fidelity US Treasury Money Market	ł	2,578	1	2,578	0.00	0.3	0.3	9
		12,414		12,414				45
FIXED INCOME								
25,000 US Treas Notes 1.000% 09/30/19	10/26/16	24,996	66	24,632	0.01	1.0	1.0	250
		24,996		24,632				250
<b>BUSINESS SERVICES</b>								
50 Accenture PLC	05/16/17	6,156	153	7,655	2.42	1.6	2.0	121
150 Automatic Data Processing	07/30/91	966	117	17,579	2.52	2.2	39.1	378
125 Paychex	02/24/16	6,391	68	8,510	2.00	2.9	3.9	250
		13,513		33,743				749
CONSUMER PRODUCTS								
268 Coca-Cola	01/13/93 05/07/93	2,688	46	12,296	1.48	3.2	14.8	397
43 Kraft Heinz			78	3,344	2.50	3.2	0.0	108
255 Nestle SA (ADR)	04/04/08 01/02/15	14,680	86	21,928	2.32	2.7	4.0	592
100 PepsiCo	07/30/91	1,436	120	11,992	3.22	2.7	22.4	322
225 Procter & Gamble	11/27/84	1,348	92	20,673	2.76	3.0	46.0	621
150 Reckitt Benckiser PLC	11/18/13 05/02/14	11,618	94	14,040	2.06	2.2	2.7	309
450 Unilever N.V	09/13/1103/01/12	14,196	56	25,344	1.69	3.0	5.4	761
		45,967		109,616				3,108

Page 2 of 5

Description         Date Purchased         moves of proc.         value         Rate         Mat.           RIBUTION SERVICES         Description         Description         Description         23         03         15           Bid Corp Ldd         09/09/16         5,008         24         6,078         03         23           Bid Corp Ldd         09/09/16         5,008         24         17         23         244         17           Sysoc Corp         03/09/11         02/24/16         10,000         61         22,1735         244         17           Sysoc Corp         03/09/11         02/24/16         10,000         61         21,735         244         17           Sysoc Corp         07/10/81         1,744         235         23,537         4,70         20           MCompany         07/10/81         1,1744         235         23,537         4,70         20           Mconpany         07/10/81         1,174         235         244         1,70         26         26         16           Mconpany         07/10/81         11,191         70         18         70         20         25         25           Mconpany         07/10/81	Par Value			Amount	ML	Current Market	Indi	Indicated Income	come Viald	Total
NSERVICES Lid Derive 09/09/16 5,008 24 6,078 037 Parts 09/13/11 10,615 95 19,002 2.70 Southern 03/09/11-0224/16 10,224 145 21,735 2.44 of 03/09/11-0224/16 10,224 145 21,735 2.44 of 07/28/15 9,677 134 13410 2.66 45,519 14 11,191 70 18,119 1.94 Electric 03/10/95-01/19/06 6,570 17 5,898 0.48 ool Works 12/07/93 1,174 2.35 23,537 4.70 Electric 03/10/95-01/19/06 6,570 17 5,898 0.48 ool Works 12/07/93 1,176 167 2.0,856 2.60 Aatheson Holdings (ADR) 04/03/08 - 05/07/09 8,341 61 18,225 1.52 abs 06/07/94 - 02/24/16 6,934 57 19,975 1.12 datheson Holdings (ADR) 04/03/08 - 05/07/09 8,341 61 18,225 1.52 abs 06/07/94 - 02/24/16 6,934 57 19,975 1.12 datheson Holdings (ADR) 07/1081 2.486 56 1.14 73 2.08 PLC ORD 07/1081 2.486 56 1.14 1.178 1.333 2.65 AG 05/07/99 - 11/26/14 8,516 84 1.4273 2.75 AG 05/07/99 - 11/26/14 2.486 56 9.490 1.36 AG 05/07/19 - 11/26/14 2.486 56 9	No. Shares		Date Purchased	Invested	Price	Value	Rate	Wkt		Income
Ldd         090916         5,008         24         6,078         0.37           Parts         09/13/11         10,615         95         19,002         2.70           Parts         03/09/11-02/24/16         10,224         145         21,735         2.44           Southern         03/09/11-02/24/16         10,200         61         2.774         1.44           Southern         03/09/11-02/24/16         10,200         61         2.773         2.46           scific Corp         07/28/15         0,700         13,410         2.66         4,5,519         2.67           Pany         07/10/81         1,174         2.35         2.43         1.47           Pany         07/10/81         11,191         70         18,119         2.66           Pany         07/10/81         11,191         70         18,119         1.47           Sold Works         12/07/93         1,176         167         2.86         2.60           Adheson Holdings (ADR)         04/03/08 - 05/07/09         8.544         61         18,225         1.52           Adheson Holdings (ADR)         04/09 - 02/24/16         6,5934         57         9,671         2.84           Advecon Holdings (	DIST	<b>RIBUTION SERVICES</b>								
Parts $09/13/11$ $10,615$ 95 $19,002$ $2.70$ Southerm $03/09/11-02/24/16$ $10,224$ $145$ $21,735$ $2.44$ Southerm $05/07/09-11/18/13$ $10,000$ $61$ $22,774$ $1.44$ reific Corp $07/28/15$ $9,672$ $134$ $13,410$ $2.66$ pany $07/10/81$ $1,744$ $235$ $23,537$ $4.70$ pany $07/10/81$ $01/10/81$ $11,744$ $235$ $23,537$ $4.70$ pany $07/10/81$ $07/10/81$ $01/10/81$ $70$ $18,119$ $10,48$ ool Works $12/07/93$ $11,176$ $6,770$ <td>250</td> <td></td> <td>91/60/60</td> <td>5,008</td> <td>24</td> <td>6,078</td> <td>0.37</td> <td>1.5</td> <td>1.8</td> <td>93</td>	250		91/60/60	5,008	24	6,078	0.37	1.5	1.8	93
Southern $03/09/11 - 02/24/16$ $10,224$ $145$ $21,735$ $244$ rp $05/07/09 - 11/18/13$ $10,000$ $61$ $22,774$ $1.44$ rcific Corp $07/28/15$ $9,672$ $134$ $13,410$ $2.66$ pany $07/10/81$ $1,744$ $235$ $23,537$ $4.70$ Electric $04/04/08 - 09/13/11$ $11,191$ $70$ $18,119$ $1.94$ Colo Works $07/10/81$ $1,744$ $235$ $23,537$ $4.70$ Electric $03/10/95 - 01/19/06$ $6,570$ $17$ $5,898$ $0.48$ ool Works $12/07/93$ $1,176$ $167$ $20,856$ $2.60$ datheson Holdings (ADR) $04/03/08 - 05/07/09$ $8,541$ $61$ $18,225$ $1.52$ abs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ <tr< td=""><td>200</td><td>Genuine Parts</td><td>09/13/11</td><td>10,615</td><td>95</td><td>19,002</td><td>2.70</td><td>2.8</td><td>5.1</td><td>540</td></tr<>	200	Genuine Parts	09/13/11	10,615	95	19,002	2.70	2.8	5.1	540
rp $05/07/09 - 11/18/13$ $10,000$ $61$ $2.2774$ $1.44$ icific Corp $07/28/15$ $9,672$ $134$ $13,410$ $2.66$ pany $07/10/81$ $1,744$ $235$ $23,537$ $4.70$ peric $07/10/81$ $1,744$ $235$ $23,537$ $4.70$ Electric $03/10/95 - 01/19/06$ $6,570$ $17$ $5,898$ $0.48$ ool Works $12/07/93$ $1,176$ $167$ $20,856$ $2.60$ atheson Holdings (ADR) $04/03/08 - 05/07/09$ $8,541$ $61$ $18,225$ $1.52$ abs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ abs $06/07/94 - 02/24/16$ $6,934$ $57$ $10,975$ $1.12$ abs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ abs $06/07/94 - 02/24/16$ $6,934$ $57$ $10,975$ $1.12$ abs $06/07/94 - 02/24/16$ $6,934$ $57$ $10,975$ $1.12$ abs $06/07/94 - 02/24/16$ $5,934$ $57$ $9,671$ $2.84$ abs $0$	150	Norfolk Southern	03/09/1102/24/16	10,224	145	21,735	2.44	1.7	3.6	366
cific Corp         07/28/15         9,672         134         13,410         2.66           45,519         45,519         82,999         82,999         235         23,533         4,70           pany         07/10/81         1,744         235         23,533         4,70           pany         07/10/81         1,191         70         18,119         1,94           Electric         04/04/08-09/13/11         11,191         70         18,119         1,94           Ool Works         03/10/95-01/19/06         6,570         17         5,808         0,48           ool Works         12/07/93         1,176         167         20,856         2.60           datheson Holdings (ADR)         04/03/08-05/07/09         8,541         61         18,225         1.52           datheson Holdings (ADR)         04/03/08-05/07/09         8,541         61         18,225         1.52           datheson Holdings (ADR)         04/03/08-05/07/09         8,541         61         18,225         1.52           datheson Holdings (ADR)         04/03/08-05/07/09         8,541         61         2,60         1.54           datheson Holdings (ADR)         04/03/08-05/07/09         8,541         7         1.52	375	Sysco Corp	05/07/0911/18/13	10,000	61	22,774	1.44	2.4	5.4	540
45,519       45,519       82,999         pany       07/10/81       1,744       235       23,537       4.70         Electric       04/04/08 - 09/13/11       11,191       70       18,119       1.94         Electric       03/10/95 - 01/19/06       6,570       17       5,898       0.48         iol Works       12/07/93       1,176       167       20,856       2.60         datheson Holdings (ADR)       04/03/08 - 05/07/09       8,541       61       18,225       1.52         datheson Holdings (ADR)       04/03/08 - 05/07/09       8,541       61       18,225       1.52         datheson Holdings (ADR)       04/03/08 - 05/07/09       8,541       61       18,225       1.52         datheson Holdings (ADR)       04/03/08 - 05/07/09       8,541       61       18,225       1.52         datheson Holdings (ADR)       04/03/08 - 05/07/09       8,541       61       18,225       1.52         datheson Holdings (ADR)       04/03/08 - 05/07/09       8,541       61       18,225       1.52         datheson Holdings (ADR)       04/03/08 - 05/07/09       8,541       61       2,60       1.2         datheson Holdings (ADR)       06/07/94       741       97       9,	100	Union Pacific Corp	07/28/15	9,672	134	13,410	2.66	2.0	2.8	266
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$				45,519		82,999				1,805
Company erson Electric07/10/811,74423523,5374.70erson Electric04/04/08 - 09/13/1111,1917018,1191.94teral Electric03/10/95 - 01/19/066,570175,8080.48nois Tool Works12/07/931,1761675,08562.60nois Tool Works12/07/9303/036 - 05/07/098,5416118,2251.52dine Matheson Holdings (ADR)04/03/08 - 05/07/098,5416118,2251.52bott Labs06/07/9402/104 - 02/24/166,9345719,9751.12bott Labs06/07/947,1911747,8265.280.19bott Labs06/07/9405/16/177,1911747,8265.280.19bott Labs05/07/9405/16/177,1911747,8265.280.19bott Labs05/16/177,1911747,8265.280.19bott Labs05/16/177,1911747,8265.280.19bott Labs05/16/177,1911747,8265.280.19bott PLC ORD11/18/13 - 05/02/1433568.5401.252.78brit07/10/8107/10/8105/07/09 - 11/26/148.5168414,2732.75brit07/10/9112/16/192,896365,9401.361.36brit07/10/9107/10/9105/07/09 - 02,896365,9401.36brit	DIVE	RSIFIED								
erson Electric $04/04/08 - 09/13/11$ $11,191$ $70$ $18,119$ $1.94$ neral Electric $03/10/95 - 01/19/06$ $6,570$ $17$ $5,898$ $0.48$ nois Tool Works $12/07/93$ $1,176$ $167$ $20,856$ $2.60$ dine Matheson Holdings (ADR) $04/03/08 - 05/07/09$ $8,541$ $61$ $18,225$ $1.52$ bott Labs $04/03/08 - 05/07/09$ $8,541$ $61$ $18,225$ $1.52$ bott Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bott Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bott Labs $06/07/94 - 02/24/16$ $7,191$ $174$ $7,826$ $5.28$ bott Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bott Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $10,975$ $1.12$ bott Labs $06/07/94 - 02/24/16$ $7,191$ $174$ $7,826$ $5.28$ bott Labs $06/07/94 - 02/24/16$ $6,840$ $134$ $13,333$ $2.08$ bott Labs $06/07/94 - 02/24/16$ $6,840$ $134$ $13,333$ $2.08$ bott Labs $06/07/94 - 02/24/16$ $6,840$ $134$ $13,333$ $2.08$ bott Labs $06/07/94 - 02/24/16$ $6,840$ $134$ $13,333$ $2.08$ bott Labs $07/10/81$ $2,486$ $56$ $13,167$ $192$ bott Labs $07/10/81$ $2,896$ $36$ $5,940$ $13,671$ $13,671$ <td< td=""><td>100</td><td></td><td>07/10/81</td><td>1,744</td><td>235</td><td>23,537</td><td>4.70</td><td>2.0</td><td>26.9</td><td>470</td></td<>	100		07/10/81	1,744	235	23,537	4.70	2.0	26.9	470
teral Electric $03/10/95 - 01/19/06$ $6,570$ $17$ $5,898$ $0.48$ nois Tool Works $12/07/93$ $1,176$ $167$ $20,856$ $2.60$ dine Matheson Holdings (ADR) $04/03/08 - 05/07/09$ $8,541$ $61$ $18,225$ $1.52$ bit Matheson Holdings (ADR) $04/03/08 - 05/07/09$ $8,541$ $61$ $18,225$ $1.52$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $19,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $10,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $10,975$ $1.12$ bot Labs $06/07/94 - 02/24/16$ $6,934$ $57$ $10,975$ $1.02$ bot Labs $06/07/94 - 02/24/16$ $0,914$ $2,486$ $56$ $13,167$ $1.92$ c $07/109 - 11/26/14$ $2,986$ $36$ $5,940$ $1.36$ $2$	260	Emerson Electric	04/04/08 09/13/11	11,191	70	18,119	1.94	2.8	4.5	504
nois Tool Works     12/07/93     1,176     167     20,856     2.60       dine Matheson Holdings (ADR)     04/03/0805/07/09     8,541     61     18,225     1.52       bott     29,222     8,6636     1.67     20,856     2.60       bott Labs     06/07/94-02/24/16     6,934     57     19,975     1.12       bvie     06/07/94     741     97     9,671     2.84       bvie     06/07/94     741     97     9,671     2.84       bvie     05/16/17     7,191     174     7,826     5.28       stear Ltd     05/16/17     7,191     174     7,826     5.28       vior PLC ORD     11/18/13-05/02/14     335     6     828     0.19       rck     07/10/81     2,486     56     13,167     1.92       rck     07/10/81     2,486     56     14,273     2.75       cartis AG     05/07/09-11/26/14     8,516     84     14,273     2.75       cartis AG     07/10/81     2,896     36     5,940     1.36	338	General Electric	03/10/9501/19/06	6,570	17	5,898	0.48	2.8	2.5	162
dine Matheson Holdings (ADR)     04/03/0805/07/09     8,541     61     18,225     1.52       bott Labs     06/07/94-02/24/16     6,934     57     19,975     1.12       bott Labs     06/07/94-02/24/16     6,934     57     19,975     1.12       bvie     06/07/94     741     97     9,671     2.84       bvie     05/16/17     7,191     174     7,826     5.28       chear Ltd     05/16/17     7,191     174     7,826     5.28       chear Ltd     08/02/12     6,840     134     13,393     2.08       ivior PLC ORD     11/18/13-05/02/14     335     6     828     0.19       rck     07/10/81     2,486     56     13,167     1.92       vartis AG     05/07/09-11/26/14     8,516     84     14,273     2.75       zer     10/16/09     2,896     36     5,940     1.36	125	Illinois Tool Works	12/07/93	1,176	167	20,856	2.60	1.6	27.6	325
29,222       86,636         bott Labs       06/07/94 - 02/24/16       6,934       57       19,975       1.12         bVie       06/07/94       741       97       9,671       2.84         gen       05/16/17       7,191       174       7,826       5.28         chear Ltd       08/02/12       6,840       134       13,333       2.08         chear Ltd       08/02/12       6,840       134       13,333       2.08         chear Ltd       08/02/12       6,840       134       13,393       2.08         chear Ltd       08/02/12       6,840       134       13,393       2.08         ck       07/10/81       2,486       56       13,167       1.92         oartis AG       07/10/81       2,486       56       13,167       1.92         cart       10/16/09       2,896       36       5,940       1.36	300	Jardine Matheson Holdings (ADR)	04/03/08 05/07/09	8,541	61	18,225	1.52	2.5	5.3	456
bott Labs       06/07/94 - 02/24/16       6,934       57       19,975       1.12         bVie       06/07/94       741       97       9,671       2.84         gen       05/16/17       7,191       174       7,826       5.28         stear Ltd       05/16/17       7,191       174       7,826       5.28         chlear Ltd       08/02/12       6,840       134       13,393       2.08         ivior PLC ORD       11/18/13 - 05/02/14       335       6       828       0.19         rck       07/10/81       2,486       56       13,167       1.92         vartis AG       05/07/09 - 11/26/14       8,516       84       14,273       2.75         zer       10/16/09       2,896       36       5,940       1.36				29,222	•	86,636				1,918
Abbott Labs $06/07/94-02/24/16$ $6,934$ $57$ $19,975$ $1.12$ AbbVie $06/07/94$ $06/07/94$ $741$ $97$ $9,671$ $2.84$ AbbVie $06/07/94$ $05/16/17$ $7,191$ $174$ $7,826$ $5.28$ Amgen $05/16/17$ $7,191$ $174$ $7,826$ $5.28$ Amgen $08/02/12$ $6,840$ $134$ $13,333$ $2.08$ Indivior PLC ORD $11/18/13-05/02/14$ $335$ $6$ $828$ $0.19$ Merck $07/10/81$ $2,486$ $56$ $13,167$ $1.92$ Novartis AG $05/07/09-11/26/14$ $8,516$ $84$ $14,273$ $2.75$ Pfizer $10/16/09$ $2,896$ $36$ $5,940$ $1.36$	HEA	<u>LTH</u>								
AbbVie       06/07/94       741       97       9,671       2.84         Amgen       05/16/17       7,191       174       7,826       5.28         Amgen       05/16/17       7,191       174       7,826       5.28         Cochlear Ltd       08/02/12       6,840       134       13,393       2.08         Indivior PLC ORD       11/18/13-05/02/14       335       6       8228       0.19         Merck       07/10/81       2,486       56       13,167       1.92         Novartis AG       05/07/09-11/26/14       8,516       84       14,273       2.75         Pfizer       10/16/09       2,896       36       5,940       1.36	350	Abbott Labs	06/07/94 02/24/16	6,934	57	19,975	1.12	2.0	5.7	392
Amgen       05/16/17       7,191       174       7,826       5.28         Cochlear Ltd       08/02/12       6,840       134       13,393       2.08         Indivior PLC ORD       11/18/13-05/02/14       335       6       828       0.19         Merck       07/10/81       2,486       56       13,167       1.92         Novartis AG       05/07/09-11/26/14       8,516       84       14,273       2.75         Pfizer       10/16/09       2,896       36       5,940       1.36	100	AbbVie	06/07/94	741	67	9,671	2.84	2.9	38.3	284
Cochlear Ltd       08/02/12       6,840       134       13,393       2.08         Indivior PLC ORD       11/18/13 - 05/02/14       335       6       828       0.19         Merck       07/10/81       2,486       56       13,167       1.92         Novartis AG       05/07/09 - 11/26/14       8,516       84       14,273       2.75         Pfizer       10/16/09       2,896       36       5,940       1.36	45	Amgen	05/16/17	7,191	174	7,826	5.28	3.0	3.3	238
Indivior PLC ORD     11/18/13-05/02/14     335     6     828     0.19       Merck     07/10/81     2,486     56     13,167     1.92       Novartis AG     05/07/09-11/26/14     8,516     84     14,273     2.75       Pfizer     10/16/09     2,896     36     5,940     1.36	100	Cochlear Ltd	08/02/12	6,840	134	13,393	2.08	1.6	3.0	208
Merck         07/10/81         2,486         56         13,167         1.92           Novartis AG         05/07/09-11/26/14         8,516         84         14,273         2.75           Pfizer         10/16/09         2,896         36         5,940         1.36           35,940         35,940         85.073         85.073	150	Indivior PLC ORD	11/18/13 05/02/14	335	9	828	0.19	3.4	8.5	29
Novartis AG 05/07/0911/26/14 8,516 84 14,273 2.75 Pfizer 10/16/09 2,896 36 5,940 1.36 35.940 85.073	234	Merck	07/10/81	2,486	56	13,167	1.92	3.4	18.1	449
Pfizer         10/16/09         2,896         36         5,940         1.36           35,940         35,940         85,073         85,073	170	Novartis AG	05/07/09 11/26/14	8,516	84	14,273	2.75	3.3	5.5	468
	164	Pfizer	10/16/09	2,896	36	5,940	1.36	3.8	7.7	223
				35,940		85,073			1	2,290

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Par Value of Bonds or No. Shares	Description	Date Purchased	Amount Invested	Mkt Price	Current Market Value	Indi Rate	Indicated Income Yield Yiel tte Mkt Cos	ome Yield Cost	Total Annual Income
<u>MATE</u>	<u>MATERIALS</u>								
129	Air Products	01/19/0603/01/12	9,223	164	21,166	3.80	2.3	5.3	490
			9,223		21,166				490
NATU	NATURAL RESOURCES								
150	Chevron Corp	07/10/81	1,973	125	18,779	4.32	3.5	32.8	648
125	Exxon Mobil	09/15/64	1,189	84	10,455	3.08	3.7	32.4	385
150	Woodside Petroleum Ltd	04/03/08	7,823	26	3,881	0.83	3.2	1.6	125
			10,986	I	33,115				1,158
RETAIL	П								
200	Dairy Farm International Hldgs Ltd (ADR)	02/07/09	5,338	39	7,860	1.00	2.5	3.7	200
150	McDonald's	04/04/08 05/07/09	8,250	172	25,818	4.04	2.3	7.3	606
70	Shopping Centres Australasia Property Group	11/26/12	113	5	128	0.00	0.0	0.0	0
100	Walgreens Boots Alliance	02/24/16	7,830	73	7,262	1.60	2.2	2.0	160
			21,531	ı	41,068				996
TECH	<b>TECHNOLOGY</b>								
75	Analog Devices	05/16/17	6,086	89	6,677	1.80	2.0	2.2	135
300	Cisco Systems	09/09/16 05/16/17	9,826	38	11,490	1.16	3.0	3.5	348
60	IBM	01/11/97 05/07/09	4,317	153	9,205	6.00	3.9	8.3	360
584	Intel	12/07/93	2,539	46	26,957	1.09	2.4	25.1	637
150	Microsoft	07/28/15 09/09/16	7,424	86	12,831	1.68	2.0	3.4	252
100	Qualcomm	11/24/09 05/02/14	5,408	64	6,402	2.28	3.6	4.2	228
			35,600		73,563				1,960

Total Annual Income	350	870	1,220	619	1,838	168	2,685	18,347	18,642
ome Yield Cost	23.2	9.0		7.1	9.5	3.4		1	ļ
cated Inc Yield Mkt	5.1	4.4		2.3	5.8	3.5			
Indi Rate	2.00	2.32		1.94	2.25	1.68			
Current Market Value	6,804	19,849	26,653	30,062	31,953	4,864	66,878	660,509	697,554
Mkt Price	39	53		86	39	49			1
Amount Invested	1,511	9,656	11,166	609'6	19,379	4,990	33,978	292,644	330,054
Date Purchased	03/13/86	11/21/8611/26/10		02/02/10	04/04/08 08/02/12	11/26/14			
Value onds or Shares Description	TELECOM SERVICES 175 AT & T Inc.	375 Verizon	UTILITIES	350 Atmos Energy	817 Enbridge Inc.	100 TransCanada		Total Common Stocks:	Total Portfolio:
	Current Indicated Income Amount Mkt Market Yield Yield Date Purchased Invested Price Value Rate Mkt Cost	Description     Date Purchased     Amount Invested     Mkt     Current Market     Indicated Income Yield       COM SERVICES     Date Purchased     Invested     Price     Value     Rate     Vield     Vield     Vield       AT & T Inc.     03/13/86     1,511     39     6,804     2.00     5.1     23.2	DescriptionDate PurchasedAmount InvestedMkt MarketIndicated Income YieldDescriptionDate PurchasedInvestedPriceValueRateMarketValueRateValueRateVieldMarketValueNation1,511396,8042.005.1Art & T Inc.03/13/86 - 11/26/109,6565319,8492.324.49.0	Description     Date Purchased     Amount Invested     Mkt Narket     Indicated Income Narket     Indicated Income Narket       COM SERVICES     Date Purchased     Invested     Invested     Value     Vield     Vield </td <td>DescriptionDate PurchasedAmount InvestedMktCurrent MarketIndicated Incone VieldDescriptionDate PurchasedInvestedFriceValueFriceVield<td>DescriptionDate PurchasedMmut InvestedMmt MarketCurrent MarketIndicated Incone YieldDescriptionDate PurchasedInvestedInvestedMmt PriceValueValueVieldVieldCOM SERVICES03/13/861,511396,8042.005.123.2AT &amp; T Inc.03/13/861,511396,8042.034.49.0Verizon11/21/86-11/26/109,6565319,8492.324.49.0Verizon11,16611,11662.6,6532.6,6534.49.0Atmos Energy02/02/109,6098630,0621.942.37.1Atmos Energy02/02/109,6098630,0621.942.37.1</td><td></td><td>DescriptionDate PurchasedAmount InvestedMarketIndicated Income VieldDescriptionDate PurchasedInvestedMarketValueValueVieldViel</td><td>DescriptionDate PurchasedAmount InvestedManuer MarketCurrent MarketIndicated Income VieldCOMSERVICESDate PurchasedI,511396,8042.005.12.32AT &amp; T &amp; Tin.11/21/86 - 11/26/109,6565319,8492.324.49.0Verizon11/11662.66532.66534.49.0TILES11/11662.66632.3319,8492.324.49.0Atmos Energy02/02/109,6098630,0621.97.1Atmos Energy02/02/1019,3793931,9532.255.89.5TansCanada11/26/144,990494,8641.683.53.4Total Commo Stocks:2.92,6442.92,6446.60,5095.45.85.8</td></td>	DescriptionDate PurchasedAmount InvestedMktCurrent MarketIndicated Incone VieldDescriptionDate PurchasedInvestedFriceValueFriceVield <td>DescriptionDate PurchasedMmut InvestedMmt MarketCurrent MarketIndicated Incone YieldDescriptionDate PurchasedInvestedInvestedMmt PriceValueValueVieldVieldCOM SERVICES03/13/861,511396,8042.005.123.2AT &amp; T Inc.03/13/861,511396,8042.034.49.0Verizon11/21/86-11/26/109,6565319,8492.324.49.0Verizon11,16611,11662.6,6532.6,6534.49.0Atmos Energy02/02/109,6098630,0621.942.37.1Atmos Energy02/02/109,6098630,0621.942.37.1</td> <td></td> <td>DescriptionDate PurchasedAmount InvestedMarketIndicated Income VieldDescriptionDate PurchasedInvestedMarketValueValueVieldViel</td> <td>DescriptionDate PurchasedAmount InvestedManuer MarketCurrent MarketIndicated Income VieldCOMSERVICESDate PurchasedI,511396,8042.005.12.32AT &amp; T &amp; Tin.11/21/86 - 11/26/109,6565319,8492.324.49.0Verizon11/11662.66532.66534.49.0TILES11/11662.66632.3319,8492.324.49.0Atmos Energy02/02/109,6098630,0621.97.1Atmos Energy02/02/1019,3793931,9532.255.89.5TansCanada11/26/144,990494,8641.683.53.4Total Commo Stocks:2.92,6442.92,6446.60,5095.45.85.8</td>	DescriptionDate PurchasedMmut InvestedMmt MarketCurrent MarketIndicated Incone YieldDescriptionDate PurchasedInvestedInvestedMmt PriceValueValueVieldVieldCOM SERVICES03/13/861,511396,8042.005.123.2AT & T Inc.03/13/861,511396,8042.034.49.0Verizon11/21/86-11/26/109,6565319,8492.324.49.0Verizon11,16611,11662.6,6532.6,6534.49.0Atmos Energy02/02/109,6098630,0621.942.37.1Atmos Energy02/02/109,6098630,0621.942.37.1		DescriptionDate PurchasedAmount InvestedMarketIndicated Income VieldDescriptionDate PurchasedInvestedMarketValueValueVieldViel	DescriptionDate PurchasedAmount InvestedManuer MarketCurrent MarketIndicated Income VieldCOMSERVICESDate PurchasedI,511396,8042.005.12.32AT & T & Tin.11/21/86 - 11/26/109,6565319,8492.324.49.0Verizon11/11662.66532.66534.49.0TILES11/11662.66632.3319,8492.324.49.0Atmos Energy02/02/109,6098630,0621.97.1Atmos Energy02/02/1019,3793931,9532.255.89.5TansCanada11/26/144,990494,8641.683.53.4Total Commo Stocks:2.92,6442.92,6446.60,5095.45.85.8

We urge you to compare your appraisal with the account statements you receive from your custodian(s).

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